



MORGAN WHITE
— GROUP —

Insurance and Administrative Solutions

CORPORATE PROFILE

Welcome	3
MWG Broker Services	4
MWG Direct	5
MWG Employer Services	6
MWG Retirement Plan Solutions	7
MWG International	8
MWG Administrators	9
MWG Mestmaker & Assoc.	10
New Providence Life Insurance Company Ltd. AmFirst Life Insurance Company I.I. AmFirst Insurance Company AmFirst Specialty Insurance Company	11



David R. White
Chief Executive Officer



John J. Morgan
Vice President



Richard L. Eaton
Chief Operating Officer

In 1987, John J. Morgan and I founded Morgan White Group. At the time, MWG primarily focused on payroll deduction of supplemental insurance products. Over 30 years later, MWG has grown into a holding company comprised of eleven wholly owned subsidiaries.

Our success has been achieved by creating and delivering creative insurance products to the marketplace which cannot be found anywhere else. Our guiding principal has always been to find a market, either underserved or not served at all, and design a product to fit that particular market.

Our mission remains unchanged today. Morgan White Group is devoted to continuously developing and providing innovative insurance products to our customers, brokers, and carriers. If you are an employer searching for a way to reduce the cost of your major medical plan, or perhaps you are a broker looking for outstanding products to sell, MWG offers valuable and affordable healthcare solutions for everyone.

Through the years, we have been extremely blessed with success and growth. In my opinion, our achievements are due to the fact the Lord delivers the best people to work for and work with. We are eternally grateful to Him. We will continue to strive to maintain a peaceful and comfortable working environment, above-average wages, and an excellent benefit package for our employees.

The Morgan White Group team looks forward to the challenge of fulfilling our customers' medical, dental, vision, and life insurance needs. We are committed to making the investment in cutting-edge technology, equipment, and personnel in order to provide our customers with the latest, most up-to-date tools available along with superior personal service.

Honesty, cheerfulness, and courtesy will always be the foundation of our relationships with clients, brokers, carriers, and staff. Our commitment to this mission is long-term and will not change unless it can be improved. As I look to the future, I see unlimited opportunities to help employers, individuals, families and retirees while growing our family of brokers and insureds while providing integrity, outstanding service, and elite products to any and all markets within the United States and beyond.

A handwritten signature in black ink that reads "David R. White". The signature is written in a cursive, flowing style.

David R. White
RHU, Chief Executive Officer



BROKER SERVICES

A division of Morgan White Group



Ryan Eaton
*Executive Vice President and
Chief Marketing Officer,
MWG Broker Services*

MWG Broker Services focuses on developing niche products which create solutions for brokers across the country. Our goal is to offer products, services, and technology to help give agents a competitive edge. We do this by creating proprietary insurance products which are unique to the market and then couple them with our technology for ease of use for both the broker and group. From group supplemental products to individual dental and vision plans, we have solutions for life and health brokers in all 50 states.

Our main product, the “Premium Saver,” is an employer sponsored group supplemental insurance plan designed to help reduce the cost of group medical insurance. Premium Saver is not your typical Gap Plan. It was designed differently than any other group supplemental insurance plan available. Brokers across the country tell us “It’s the broker’s secret weapon” and “This product opens up more doors.” Ten percent savings are very common when raising the Major Medical deductible and using the Premium Saver. If you are working with a group which has received a large rate increase, the Premium Saver is a solution for your group’s problem.

Individual Dental/Vision

It’s never been easier to sell dental & vision insurance online!

Morgan White Broker Services provides our agents with a free website to help sell dental and vision products online. Just set it up and let the system do the work.

Benefits Include:

- 11 Carriers Available
- Plans Available in 49 States
- No Appointment Fees – Online Contracting
- Great Commission & Rates
- Direct to Consumer Enrollment (No Face-to-Face Required)
- Vision & Dental Plans with No Waiting Periods
- Smartphone Enrollments
- Broker Portal with Customized Marketing Material
- Free Website with a Built-In Quote Engine

Group Dental and Vision

By working with MWG Broker Services, your clients will not only benefit from our outstanding service, you will benefit from the many partnerships we have formed with many of the nation’s leading carriers. Our portfolio includes quotes from top names in the industry such as:

- Delta Dental
- Standard Life and Accident Insurance Company
- Renaissance
- Careington
- Davis Vision
- VSP

MWG Broker Services offers a wide variety of products designed to meet the budgets and needs of individuals, employers and members alike. Let us help you in developing a plan for success. We want to be your partner.

*A rescue plan for companies
drowning in healthcare costs!*





Amber Jones
Medicare & Retirement
Insurance Manager,
MWG Direct



Tricia Thornhill
Dental & Vision
Insurance Manager,
MWG Direct



MWG Direct has serviced thousands of clients across the United States since 1987. We specialize in meeting the specific insurance needs of individuals, families, and retirees. Since we represent many carriers, you will have the opportunity to compare plans and find which options fit your budget.

Whether you need quick and easy dental and vision insurance through our instant online enrollment or if you need guidance with Medicare and retirement insurance, we have specialists here to direct you throughout the process.

Medicare & Retirement Insurance

- What are my options when I retire?
- What are the differences between my current group plan and the Medicare system?
- What is the difference between a Medicare Supplement and a Medicare Advantage plan?
- Is there a difference in Medigap policies?
- What is the donut hole in a Part D plan, and can I avoid it?

Primary Products Offered

MEDIGAP POLICIES: A Medigap policy, also known as a Medicare Supplement, is health insurance sold by private insurance companies to fill the “gaps” in original Medicare.

MEDICARE ADVANTAGE: A Medicare Advantage (MA) plan is a health care alternative available to Medicare beneficiaries. These plans usually consist of a network of doctors and hospitals.

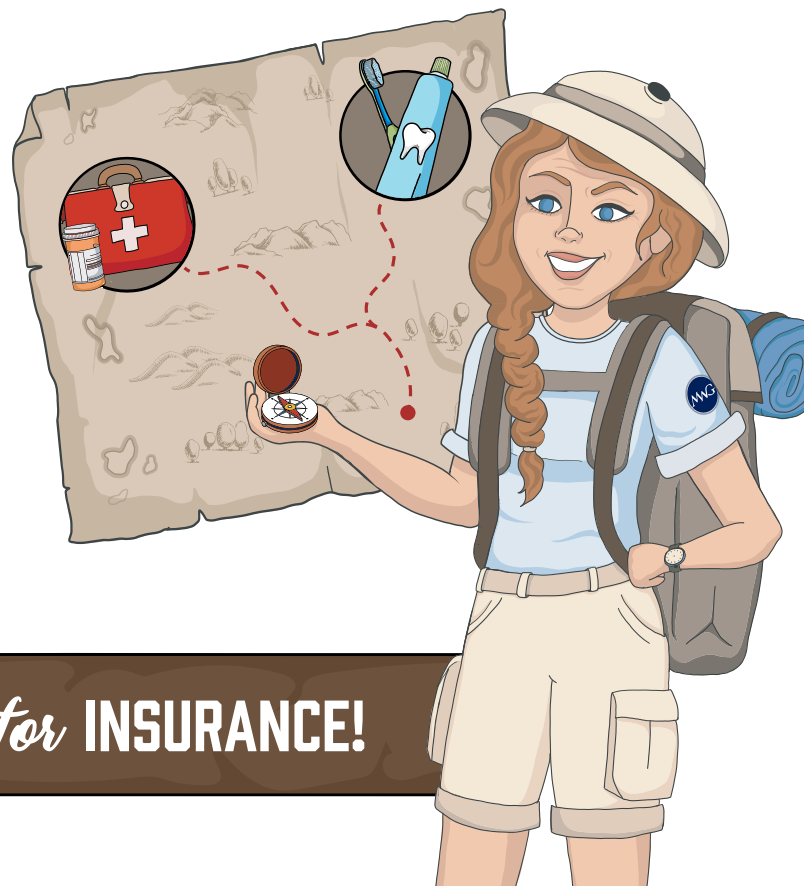
PART D / PRESCRIPTION DRUG PLANS: The Part D programs are designed to assist Medicare beneficiaries in paying for their drugs.

RECOVERY CARE / HOSPITAL INDEMNITY PLANS: These plans work with the Medigap and Medicare Advantage plans by paying the client directly when certain conditions are met. These particular plans can be used for services which may or may not be covered by Medicare.

Individual Dental & Vision Insurance

Individual dental and vision plans are extremely necessary for you and your family, especially with more and more employers only paying for Health insurance these days. Whether you are losing group coverage or you are simply looking for a more affordable dental or vision plan, MWG Direct makes it simple by providing you with a wide variety of plans.

We work with some of the best-known carriers and products in the marketplace. These plans provide affordable choices for individual and family dental and vision care with an extensive national provider network.



YOUR PERSONAL GUIDE *for* INSURANCE!



EMPLOYER SERVICES

A division of Morgan White Group



Bobbie Sue Stone
Division Manager,
MWG Employer Services

Relationships

Through the development of personal and professional relationships, we create a customized approach for each employer. We assess your unique situation and design strategies utilizing products, services, and technology to make employee management simple and efficient. By providing effective training and implementation of these strategies, we bring human resources, payroll, and benefits together to meet your organizational goals.

Payroll

- Payroll Systems
- Human Resources Information System (HRIS)
- Time & Attendance
- Affordable Care Act (ACA) Tracking & Reporting
- Leave Management (FMLA)
- Performance Management
- Recruitment
- W-2s

Human Resources

- HR Assessments
- Onboarding Processes
- Policies, Procedures, & Employee Handbooks
- Fair Labor Standards Act Assessments
- Other Federal & State Employment Laws
- Job Analysis & Job Descriptions
- Employee Relations, Performance & Discipline Support
- Supervisor & Employee Training
- Investigations

Benefits

- COBRA Administration
- Online Benefit Administration
- Group Health, Cancer, Dental, Vision
- Group Life & Disability
- Cafeteria Plans
- Benefit & Cost Analysis
- Benefit Communication & Enrollment
- ACA Training & Support
- 401(K) Profit Sharing & other retirement plans
- Plan Design & Compliance Consulting
- IRS & DOL audit support

**Employee Management
Made Simple**





RETIREMENT PLAN SERVICES

A division of Morgan White Group



Allison Elkin
Division Manager,
MWG International

MWG Retirement Plan Services (RPS) is a leading retirement plan administration and recordkeeping firm. RPS has provided a full range of plan services since 1993 for plans in seventeen states. What makes us unique is our experienced staff, one-on-one personal service, and attention to detail using innovative technology, providing an open architecture daily valuation recordkeeping platform.

The RPS Difference

- Expertise in trust, accounting, investment, compliance and technical fields
- Relius Administration recordkeeping system
- Multiple trading platforms
- Secure on-line payroll submission
- Business continuity plan which includes remote disaster recovery services

Key Points

- Fixed-cost solutions for Administration and Recordkeeping – We do not receive an increase in service fees each time a client make a deposit.
- Level of personal service that just can't be matched by the big shops

Competitive Edge for Financial Advisors

Our knowledgeable sales and marketing teams work with Financial Advisors to make it an easy process to understand, communicate, and sell your services. Our implementation staff will provide a smooth transition for takeover and start-up plans.

RPS offers similar expertise, technology, and deliverables as the larger outfits, but 30 years of experience in open architecture daily valuation recordkeeping, personalized one-on-one contact with plan participants and sponsors, live customer service, and highly competitive fees set us apart from the competition.

Simplifying 401(k)

Plan Administration
Recordkeeping
Robust Web Services
Efficient Service





Raul Antonio Pozo
*President,
MWG International*

Recognized nationally and internationally as one of the most efficient and trustworthy third-party claims administrators in the world, MWG International is a trailblazer when it comes to the international medical arena.

Leadership and Experience

Bringing over 45 years experience to the table, the President of MWG International, Raul Pozo, has successfully guided the company's growth for nearly three decades. Mr. Pozo credits his team of professionals, with more than 70 years combined experience, for helping MWG International consistently prove to be a leader within the international insurance market.

MWG International, located in Miami, Florida, has numerous qualified Medical Doctors on board led by a highly qualified Medical Director. With these well respected professionals on our team, claims can be processed quickly and accurately.

MWG International continues to meet the ever-growing challenges and demands for quality and cost-effective major medical insurance in the Latin American and Caribbean markets. MWG International leads the market with quality benefits, competitive prices, stable reinsurance, and unparalleled service to our clients.

MWG International Products

Our medical products are specifically designed to serve the international medical market. If you need a plan which pays claims promptly, as per the benefits offered, and is reinsured by top-rated reinsurers, our products are what you want and deserve.

MWG International is the administrator for all Life, Medical, Disability and Investment plans. With nearly 30 years of experience, MWG International is the most efficient, fast, and professional enterprise in the international medical insurance market.



**CREATIVE
SOLUTIONS
—FOR—
DIVERSE
MARKETS**





ADMINISTRATORS

A division of Morgan White Group



Jason Peets
*Chief Administrative Officer,
MWG Administrators*

Founded in 1997 as the domestic third-party administrator for Morgan White Group, MWG Administrators is licensed or approved to do business in all 50 states.

Over the years, MWG Administrators has established a reputation for service, integrity, and know-how throughout the industry. As a result MWG Administrators is now providing administrative services to over 50 different U.S. based insurance companies, including Delta Dental Insurance Company, United Healthcare Insurance Company, Cigna, The Standard (Oregon), Renaissance Dental, Vision Service Plan (VSP), Standard Life and Accident Insurance Company, and AmFirst Insurance Company.

In some cases we provide complete policy administration solutions but our primary focus is on the "front end" services which include:

- Online Enrollment System
- Eligibility Management (initial collection/entry and ongoing maintenance)
- Eligibility Data Feeds and Reporting to carriers
- Billing (consolidated and individually billed options)
- Premium Collection, Remittance, and Reporting (Initial and Recurring)
- Fulfillment Services (Policy, ID cards, Welcome Kit, etc.)
- Customer Service related to the same
- Online Agent Contracting/Appointment
- Electronic Commission Payment

Additionally, all group, individual, and agent clients of MWG Administrators can access their information 24/7 via our client web portals.

A graphic with a dark blue background and a bokeh light effect. It features the text 'Client PORTAL' where 'Client' is in a white script font and 'PORTAL' is in a large, bold, white sans-serif font. A white arrow icon points upwards and to the right, partially overlapping the 'O' in 'PORTAL'. Below this, the text 'Full Online Insurance Management' is written in a large, bold, white sans-serif font. At the bottom, the phrase 'Personalize Your Insurance' is written in a smaller, italicized, yellow sans-serif font.

Client
PORTAL

**Full Online
Insurance
Management**

Personalize Your Insurance



MESTMAKER & ASSOC.

A division of Morgan White Group



Tom Mestmaker
Division Manager,
MWG Mestmakers & Assoc.

For over 30 years, MWG Mestmaker & Associates, located in Bakersfield, California, has specialized in Health and Life Administration and Marketing for both public entities and the private sector. With a vision of growth, in 2013, MWG Mestmaker & Assoc. became a subsidiary of Morgan White Group. MWG Mestmaker & Assoc. continues to build a strong local and national reputation for stability and reliability through quality products and personalized service.

Services We Offer

CUSTOMIZED ACCOUNT INTEGRATION: MWG Mestmaker & Assoc. works closely with our clients to build a detailed implementation plan with the ability to evolve programs as they grow.

DEDICATED ACCOUNT MANAGEMENT: Our clients receive the dedication of experienced account managers and support from a team of experts to facilitate their needs. You can always count on us for the highest level of industry leading customer care and exceptional product knowledge.

INNOVATIVE MARKETING SOLUTIONS: MWG Mestmaker & Assoc. is dedicated to helping small or large brokerages and employers to design and administer specialty insurance products to fit their needs. Regardless of whether your market is local or national, we can help your company move forward by using the newest state-of-the-art insurance programs. We offer comprehensive plan designs and online marketing which can be customized for our clients.

Products Available from Cigna and The Standard (Oregon):

Group Life Insurance

- Both Employer paid and voluntary life

Group Short Term Disability

- Both Employer paid and voluntary STD

Group Long Term Disability

- Both Employer paid and voluntary LTD

Cancer Medical Reimbursement Plan: CMRP is an affordable supplemental plan, designed to eliminate out-of-pocket cancer expenses not paid in full by your primary health insurance plan.

MWG Mestmaker & Associates has a portfolio of solid organizations with long-term contacts because of our unique ability to develop programs suited to the needs of our clients. Organizations we administer insurance include:

- School Districts
- State and local governments
- Unions
- Associations
- Small and large business
- Non-Profits





NEW PROVIDENCE
LIFE INSURANCE COMPANY LIMITED

New Providence Life Insurance Company Limited (NPL), a Bahamas based insurer, provides cutting-edge health and life insurance products for the needs of every individual. When it comes to assembling life, health, dental & vision, disability and critical disease products for the Bahamian community, the NPL team breaks the mold.

NPL combines fresh ideas with unparalleled customer service to provide individuals, families, and seniors the coverage they deserve for a fraction of what it would cost elsewhere. New Providence Life Insurance Company Limited is a subsidiary of AmFirst Insurance Company domiciled in Oklahoma City, Oklahoma USA. AM Best, the most respected ratings agency in the United States, has assigned credit ratings to New Providence Life Insurance Company. NPL has received an FSR of A- (Excellent) and a Long Term ICR of "a-" (excellent), which reflects the company's strong financial standing and robust outlook.

AmFirst Life Insurance Company I.I. based in Puerto Rico, is an internationally renowned insurer backed by the stability of U.S. banks and the strength of the U.S. judicial system. AmFirst Life strives to meet the needs of customers in Latin America, Asia, and the Caribbean by offering innovative products in the life, dental, vision, disability, medical, and savings markets.



A.M. Best assigned an FSR of A- (Excellent) and a Long-Term ICR of "a-" to AmFirst Life Insurance Company I.I. (San Juan, Puerto Rico). The outlook assigned to these Credit Ratings (ratings) is stable.

The company provides superior personal service backed by cutting-edge technology along with the confidence of being underwritten by a company domiciled in the United States. AmFirst Life is a member of the AmFirst Holdings, Inc. an insurance holding company system located in Jackson, Mississippi, USA. AmFirst Life is regulated by the Office of the Commissioner of Insurance of Puerto Rico – a member of the National Association of Insurance Commissioners.



AmFirst
Insurance Company

AmFirst Insurance Company, an Oklahoma (USA) domiciled insurer, began writing health insurance business in 1999. A.M. Best affirmed the Financial Strength Rating (FSR) of A- (Excellent) and the Long-Term Issuer Credit Ratings (Long-Term ICR) of "a-" of AmFirst Insurance Company (AmFirst) (Oklahoma City, OK). The outlook of these Credit Ratings (ratings) remains stable. AmFirst is authorized as a

general insurer to write accident and health insurance in the British Virgin Islands and is licensed in over 40 states in the U.S. AmFirst principally markets and underwrites dental, vision, and medical gap insurance products. AmFirst customers have peace of mind knowing their insurance policies are backed by world class reinsurers.

AmFirst Insurance Company is a wholly-owned subsidiary of AmFirst Holdings, Inc. of Jackson, Mississippi USA.

AmFirst Specialty was formed in 2016 as a property and casualty insurance company. AmFirst Specialty, domiciled in the state of Mississippi, provides a wide range of products to the mobile home industry, such as dealer open lot coverage, manufacturer coverage to dealers, and retail mobile homeowner coverage for the buyer.



AmFirst
Specialty Insurance Company

AmFirst Specialty is also exploring new opportunities to sell life and health products in cooperation with other members of the AmFirst Holdings Group. AmFirst Specialty holds licenses in Alabama, Georgia, Louisiana, Michigan, Mississippi, Oklahoma, Pennsylvania, South Carolina, and Virginia and will be expanding to more states in the future.



MORGAN WHITE
— GROUP —

Insurance and Administrative Solutions

500 Steed Road
Ridgeland, MS 39157
(800) 800-1397
www.morganwhite.com